

Message Text

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PAGE 01 LISBON 04214 071821Z
ACTION STR-07

INFO OCT-01 EUR-12 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02
OMB-01 DOE-15 JUSE-00 AF-10 ARA-10 EA-10 NEA-11
/167 W

-----099420 081321Z /72

R 071534Z JUN 78
FM AMEMBASSY LISBON
TO SECSTATE WASHDC 5951
INFO USMISSION GENEVA
AMCONSUL OPORTO

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GENEVA FOR MTN

E. O. 11652: N/A
TAGS: ETRD, MTN, PO
SUBJECT: VISIT OF ASST. SPECIAL TRADE REP
(STR) STEPHEN LANDE

REF: STATE 135700

1. ASST. STR STEPHEN LANDE WAS IN LISBON JUNE 5 TO GIVE A
GSP SEMINAR AND MEET WITH GOP OFFICIALS ON GSP AND MTN MATTERS.
SEMINAR WAS SPONSORED BY PORTUGUESE INDUSTRIAL ASSOCIATION
(AIP) AND GOP EXPORT PROMOTION AGENCY (FFE). APPROXIMATELY
90 BUSINESSMEN ATTENDED, REPRESENTING COMPANIES FROM LISBON
AND NORTHERN PORTUGAL. IN HIS SUMMARY REMARKS ON THE GSP
SYSTEM, LANDE INDICATED BOTH THE OPPORTUNITIES AND REALISTIC
LIMITATIONS OF THE PROGRAM. HE DESCRIBED THE PETITION PRO-
CEDURE, NOTING THAT PETITIONS FOR CERTAIN SENSITIVE PRODUCTS
WOULD NOT LIKELY RECEIVE APPROVAL. FOLLOWING THE PRESENTATION,
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THE PARTICIPANTS INQUIRED ABOUT INCLUSION WITHIN GSP OF
SPECIFIC PRODUCTS AND POSED TECHNICAL QUESTION RELATING
TO THE SYSTEM. MR. LANDE HELD ALSO A SEPARATE TECHNICAL
MEETING ON GSP WITH REPRESENTATIVES OF THE PORTUGUESE
INDUSTRIAL ASSOCIATION, PRIVATE COMPANIES AND INTERESTED GOV-
ERNMENT AGENCIES.

2. EMBASSY ARRANGED MEETING BETWEEN MR LANDE AND MINISTRY OF FOREIGN TRADE DIRECTOR GENERAL OF EXTERNAL COMMERCE, DR. DIAS OLIVEIRA. OLIVEIRA WAS ACCOMPANIED BY DR. MARIS JULIA TORRES, THE MINISTRY OFFICIAL RESPONSIBLE FOR GSP. MR. LANDE TOOK THE OCCASION TO DESCRIBE STATE OF PLAY OF MTN NEGOTIATIONS. HE NOTED THAT AS NEGOTIATIONS APPROACH A CONCLUSION, THE U. S. WILL BEGIN TO WITHDRAW A NUMBER OF PRODUCTS FROM ITS INITIAL OFFER LIST, SOME OF WHICH MAY AFFECT PORTUGAL. UNLESS AND UNTIL GOP TABLES ITS OWN REQUEST AND OFFER LISTS, WE HAVE NO WAY OF KNOWING WHICH PRODUCTS ARE OF INTEREST TO PORTUGAL. OLIVEIRA APPRECIATED MR. LANDE'S OBSERVATION. HE ACKNOWLEDGED THAT GOP IS POORLY PREPARED FOR THE NEGOTIATIONS. AN INTERMINISTERIAL GROUP HAS DRAWN UP AN INITIAL INDICATIVE LIST WHICH, HOWEVER, DOES NOT YET HAVE GOP APPROVAL. OLIVEIRA SAID HE WOULD UNDERTAKE TO IMPRESS UPON THE GROUP THE URGENCY OF TABLING PORTUGUESE REQUEST AND OFFER LISTS BEFORE THE U. S. BEGINS TO WITHDRAW ITS OFFERS. OLIVEIRA ALSO AGREED ON THE MERIT OF SENDING SUBSTANTIVE EXPERTS TO GENEVA MTN MEETINGS FROM LISBON, RATHER THAN STAFFING THEM FROM GOP GENEVA MISSION. LANDE THEN OBSERVED THAT IN A COMPLICATED NEGOTIATION SUCH AS MTN, ACTION MUST NECESSARILY TAKE PLACE IN GENEVA, RATHER THAN INDIVIDUAL CAPITALS. OLIVEIRA UNDERSTOOD AND CONCURRED.

3. EMBASSY WILL FOLLOW UP SHORTLY WITH OLIVEIRA REGARDING LIMITED OFFICIAL USE

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PREPARATION OF GOP REQUEST AND OFFER LIST.

4. THIS MESSAGE HAS NOT BEEN CLEARED BY MR. LANDE. BLOOMFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, VISITS, SEMINARS, GENERALIZED PREFERENCES (TARIFFS)
Control Number: n/a
Copy: SINGLE
Draft Date: 07 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LISBON04214
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780239-0826
Format: TEL
From: LISBON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780687/aaaacwod.tel
Line Count: 98
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 343d5e90-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 135700
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
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Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2457208
Secure: OPEN
Status: NATIVE
Subject: VISIT OF ASST. SPECIAL TRADE REP (STR) STEPHEN LANDE
TAGS: ETRD, PO, US, MTN, (LANDE, STEPHEN)
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/343d5e90-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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